

The U.S. Communities program was created in 1996 to provide all local governments with the best products and services at the lowest procurement cost. This alliance utilized the resources of purchasing agents across the nation to select and bid products and services on behalf of all local governments in the nation. The program has been expanded to allow K-12 schools, colleges and universities, non-profit agencies, and special districts to purchase on U.S. Communities' contract agreements. As the office and school supply provider for the U.S. Communities contract, Office Depot has over 5000 current customers throughout the United States receiving this specialized program. Office Depot welcomes Texas D.A.R.E. Officers Association as a new office supply customer.

### **Pricing**

- ✓ Over 350 core list items discounted up to 89% off of the manufacturer's list price;
- ✓ The Everyday Office Essentials catalog (over 4,400 items) discounted up to 63% off of the manufacturer's list price;
- ✓ Business machines at retail store pricing;
- ✓ Remainder of full-line Business Services Division catalog items priced at manufacturer's list price less 45%, an additional 10,000 items.



### **Customer Advantages**

- ✓ National Buying Power – Over \$300 Million/year
- ✓ Administrative savings by piggy-backing on national agreement
- ✓ The best overall pricing available to non-profit organizations, local government agencies, and school districts
- ✓ Office Depot's most competitive stockless pricing
- ✓ E-commerce incentive rebates
- ✓ Volume incentive rebates

### **Office Depot Facts**

- ✓ Largest warehouse selection with over 14,000 products in stock
- ✓ Award-winning e-commerce website for easy ordering
- ✓ Free, next business day delivery throughout most of the nation
- ✓ Purchasing Cards linked to over 900 stores for in-store purchases at contract prices
- ✓ Sales representation throughout the United States
- ✓ Industry's lowest error rate on operational execution

